



January 2016

Hale Contracting, Inc.  
Mr. Stephen P. Hale  
2054 Grand Central Avenue  
Horseheads, NY 14845



Dear Steve,

On behalf of Carlisle SynTec, I would like to congratulate you and everyone at Hale Contracting, Inc. for recently receiving Carlisle's 2016 Excellence in Single-Ply (ESP) award. One of the most prestigious awards in the commercial roofing industry, ESP was created 19 years ago to identify and reward Carlisle's most successful contractors. ESP status is given out annually to a small percentage of Carlisle's most dedicated and professionally minded applicators. Selection into this elite group is based on a company's volume and quality of Carlisle single-ply roofing systems.

Hale Contracting, Inc. has installed and warranted 4,603,476 square feet of Carlisle's single-ply roofing systems over the years and has completed 308 Perfect 10 installations as judged by Carlisle's' final inspection process. It is obvious that your company is committed to installing Carlisle's roof systems with the utmost care.

It is this unyielding dedication to quality, coupled with the sheer volume of your installations that has allowed Hale Contracting, Inc. to receive the ESP distinction. You are one of a select group of authorized applicators that has received this honor, solidifying your elite status within our contractor recognition program.

Carlisle is grateful for the strong partnership we share with Hale Contracting, Inc. and we appreciate the hard work and dedication you have put forth, not only in 2015, but in previous years as well. Once again, I would like to congratulate you on your latest achievement and wish you the best moving forward.

Sincerely,

A handwritten signature in black ink that reads "Nick Shears".

Nick Shears  
Vice President  
Sales & Marketing